



## PRODUCT SHEET

# CASH CONTRACTS: Fixed Grade

## WHAT IS A CASH CONTRACT?

A cash contract provides growers with a fixed price per mt for an agreed volume of grain delivered to a specific location at a future date.

## GRADES AVAILABLE

Under this type of contract growers can deliver Non-GM or GM canola as prescribed on the contract.

## FIXED GRADE

Growers may select to sell forward through a grade-specific contract. Under this type of contract there will be no grade spreads quoted, as only the base grade may be delivered against these contracts at the contracted price.

## DELIVERY

Deliveries are accepted at all major BHC's and selected private storers. Please ask your local merchant for a list of private sites where Southern Ag Grain accepts deliveries.

## PAYMENT

Payment will be based upon bin grade.  
Payment will be made 21 days EOW from delivery.

## PREMIUMS AND DISCOUNTS

**Oil Bonifications:** Oil on a 1.5% premium or discount for every 1% or part thereof above and below 42%.  
**Admix:** Discounts on a 1:1 basis from 0%-4%. Discounts on a 2:1 basis above 4%.

## TERMS AND CONDITIONS

All terms and conditions can be found on Southern Ag Grain's website as of 30 September 2011.

## CONTRACT SIZE

Minimum 20mt

## LOCATION DIFFERENTIALS

Southern Ag Grain will offer prices for new season contracts based on a port bid. To establish a local depot price, please deduct the 2011/12 GTA Location Differential relevant for your local depot.

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