



PRODUCT SHEET

FIXED PRICE CONTRACTS: 3 Windows

WHAT IS A 3 WINDOWS CASH CONTRACT?

A 3 Windows fixed price contract is a new type of fixed price contract which allows growers to reduce risk in their fixed price program. It gives growers the flexibility to plan cash flows; handling contingencies, such as drought, in a planned and cost-effective manner.



HOW DOES 3 WINDOWS DELIVER BENEFITS?

The 3 Windows contract is designed for growers who are looking to sell cash grain at certain levels to lock in gross margins, but are reluctant to do so due to production or income and cash-flow concerns. Under a 3 Windows contract, the grower can nominate one of three delivery periods, including post-harvest and new season, to deliver contracted grain with a set price for each different delivery period.

DELIVERABLE GRADES

Under a 3 Windows contract, the grower can sell either a fixed grade or a multi grade (wheat) contract. The 3 Windows option provides additional flexibility to the standard fixed price or multi grade contracts.

MULTI GRADE (WHEAT)

Multi Grade 3 Windows fixed price contracts allow growers to lock in a set price for APW wheat along with a premium and discount schedule to establish the fixed price for alternate grades. For delivery windows 1 and 2, the grade spreads published on 1 November 2011 will apply. For delivery window 3, the grade spreads published on 1 November 2012 will apply.

FIXED GRADE

Grower may elect to sell specific grade. Under this type of contract, there will be no grade spreads quoted, as only the base grade or better may be delivered against the contract at the contracted price.

DELIVERY

Deliveries are accepted at all major BHCs and selected private storers.

PAYMENT

Payment will be based upon bin grade.
Payment will be made 21 days EOW from delivery or transfer.

3 WINDOWS

THERE ARE 3 DELIVERY PERIODS AVAILABLE FOR YOU TO CHOOSE FROM.



2011/12 HARVEST

NOMINATE

No need to nominate this delivery period - simply deliver to BHC

QUALITY

All grades received and binned by the relevant BHC or selected private storer.

DELIVERY PERIOD

November 2011 - January 2012
(Dates vary by region, refer to terms and conditions)



JULY 2012

NOMINATE

Prior to 1 November 2011

QUALITY

Nominate quality by 31 January 2012

DELIVERY PERIOD

July 2012



2012/13 HARVEST

NOMINATE

Prior to 1 November 2011

QUALITY

Fixed grade remains, the multi grade spreads published on 1 November 2012 will apply

DELIVERY PERIOD

November 2012 - January 2013
(Dates vary by region, refer to terms and conditions)



TERMS AND CONDITIONS

The 3 Windows terms and conditions apply and can be found on our website.

CONTRACT SIZE

Minimum 20mt

LOCATION DIFFERENTIALS

We will offer prices for new season contracts based on a port bid.

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