



Media statement
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Southern Ag Grain: cashflow to suit you

Southern Ag Grain (SAG) is all about grower service and that includes planning cashflow for individual growers at times to suit individual needs.

SAG general manager, Simon Wishart said cashflow planning was an important management consideration for many growers, which was why SAG seeks to craft payment options according to individual needs.

“We offer a deferred payment option on cash sales of grain that can essentially be tailored to requirements,” Mr Wishart said.

“Most commonly people wish to manage cashflow into the next financial year and that’s an individual decision, so we encourage growers to explore with us how they want their sales pattern to unfold.

“We are also just about to make available our “Price Later” cash contract that will enable growers to commit tonnage and receive a cash advance, while actively working with us over subsequent weeks or months to fix final prices for portions of their grain, in 100-tonne minimum lots.

“We offer pools, we offer cash, and within those streams is an enormous array of payment possibilities.

“SAG is a business partner to grower group Southern Agventure, which means grower service comes first.

“We are vitally interested in helping growers build marketing strategies to suit individual goals, needs and risk profiles; cash flow management is part of that and people might be surprised to discover just how flexible we are.

“It’s worth a call, I’d suggest, and even better to organise a face-to-face discussion with one of our merchants,” Mr Wishart said.

For further information on Southern Ag Grain’s marketing or cashflow options call 02 6932 4400 or visit www.southernaggrain.com.au

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Background information

Southern Ag Grain Pty Ltd (SAG) is a joint venture between independent grain marketing company Emerald Group and NSW grower group Southern Agventure Limited.